

Steven D. Hakola
Broker Associate
Regency Real Estate Brokers
25950 Acero Street, Suite 100
Mission Viejo, CA 92691
#949-707-4399 Office
#949-661-7653 Direct
#949-283-5809 Cell Phone
Email: Steve@Hakolas.com; reoagent@hakolas.com
Website: www.Hakolas.com

Experience/Qualifications/Organizations

- 1974 to Present – California Real Estate Licensee
- 1991 to Present – Licensed Real Estate Broker
- Graduate Realtors Institute
- CRS Qualified
- Member Orange County Association of Realtors
- Member Southern California Multiple Listing Service
- Member California Association of Realtors
- Member National Association of Realtors
- Ranked in Top 1 % of Former Affiliation with internationally recognized Real Estate Franchise
- Member of Mike Ferry One on One Coaching since 2004
- Member of Teresa Gordon Enterprises REO Coaching
- Default School – REO Best Real Estate Practices
- Prior experience in Business Opportunity sales.

Averaging 22 Million in Real Estate Sales per year. Specializing in listing residential and multi-family properties, buyer sales, investment properties, leasing and property management, exchanges, short sales and bank foreclosures.

After venturing into real estate investing and property management in the early 1970's I spent time as a full time business opportunity broker. My full time real estate career began in the early 1980's specializing in residential sales and listings. With this as my major focus, I continued my endeavors with real estate investing and property management.

I have performed hundreds of BPO's and or market evaluations in my 30 years of Real Estate experience. My current focus is REO and short sales. I feel my knowledge of current market conditions and values in a volatile market makes me a great asset to your company. In addition, I have worked very closely doing employee buyouts with several relocation companies including Marriott International.

Currently focusing on a real estate "Team" concept, I and my staff are strong committed to serving our customers and clients. We strive to constantly update our systems and technology to stay current with real estate trends.

I can guarantee to you that BPO's will be completed in a timely manner with correct pricing. I and my staff have the opportunity to service your REO properties; they will be sold in an efficient and timely manner at the highest price possible.

Thank you for the opportunity to submit our credentials and hopefully become your partner.